

**STEP UP, INC.**

**4400 Friendship Dr.  
Unit A  
Matthews, NC 28105**

**PROPOSAL**

Date	Proposal #
11/8/2021	4069

Customer Bill To
Union County Gov't Facilities Attn: Purchasing 1407 Airport Road Monroe, NC 28110

Ship To
Union County Board of Elections 316-B E Windsor St. Monroe, NC 28112

P.O. No.	Terms	FOB	Lead Time

Qty	Description	Price Ea	Total
	Phase 3 - Union County Board of Elections		
8	NC State Contract #420A JSI Finn Lounge Chair Model: FI2321 Wood Finish: River Cherry Fabric: COM - Specify: DesignTex Plexus - Backs Fabric: COM - Specify: Pallas Aphrodite - Storm - Seats List: 1,943.00 ea. NC State Discount: 55% Location: Lobby 101	874.35	6,994.80
15	COM Fabric for Backs of JSI Lounge Chair Model: FI2321 Approx 15 yds Specify: DesignTex Plexus Location: Lobby 101	115.00	1,725.00
7	COM Fabric for Seats of JSI Lounge Chair Model: FI2321 Approx 7 yds Specify: Pallas Aphrodite - Storm	39.75	278.25

<b>THANK YOU FOR THE OPPORTUNITY TO QUOTE ON YOUR NEEDS!</b>			<b>Subtotal</b>
Phone #	Fax #	E-mail	<b>Sales Tax (6.75%)</b>
704-684-6275	704-684-6274	stepup45@mindspring.com	<b>Total</b>

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Qty	Description	Price Ea	Total
1	Special Finish Charge for JSI Furniture Finn Lounge Chairs Model: FI2321 List: \$332.99 ea NC State Discount: 55% Color: River Cherry	149.85	149.85
2	NC State Contract #420A JSI Arwyn Round End Table w/ Solid Surface Top Model: AWV0018-19RDWL Wood Finish: River Cherry Solid Surface Top: Pebble Pearl G107 Size: 18"D x 18"W x 19"H List: \$1,429.00 ea. NC State Discount: 55% Location: Lobby 101	643.05	1,286.10
27	NC State Contract #420A Buzz Seating Ergo Task Chair Model: RIK-B - All Mesh Color: Black List: \$1,012.00 ea. NC State Discount: 55% Location: (12) Open Office 108 Location: (8) Open Office 105 Location: (4) Absentee Office 107 Location: (3) Reception 104	455.40	12,295.80

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Qty	Description	Price Ea	Total
1	NC State Contract #420A Modified - Athens Round Table - 60" Round Model: AH4R6029P-74P Finish: River Cherry Base: Starlight Silver List: \$2,087.00 ea. NC State Discount: 43% Location: Meeting 102	1,189.59	1,189.59
6	NC State Contract #420A 9 to 5 Bella Seating Upholstered Seat Task - Armless Model: 1375.S3.A100 Fabric: COM - Translation/ Sapphire 27.294.084 List: \$560.00 ea. NC State Discount: 54% Location: Meeting 102	257.60	1,545.60
6	COM Fabric for Above 9 to 5 Chairs Model: 1375.S3.A100 Fabric: COM - Translation/ Sapphire 27.294.084	50.93	305.58

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Qty	Description	Price Ea	Total
1	NC State Contract #420A Pirouette Round Table - 48" Round Model: PIFCRD48-74P Finish: River Cherry Base: Starlight Silver List: \$1,288.00 ea NC State Discount: 43% Location: Public Information Room 103	734.16	734.16
6	NC State Contract #420A 9 to 5 Bella Seating Upholstered Seat Task - Armless Model: 1375.S3.A100 Fabric: COM - Translation/ Cerise 27.294.118 List: \$560.00 ea NC State Discount: 54% Location: Public Information Room 103	257.60	1,545.60
6	COM Fabric for Above 9 to 5 Chairs Model: 1375.S3.A100 Fabric: COM - Translation/ Cerise 27.294.118	50.93	305.58

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Qty	Description	Price Ea	Total
1	NC State Contract #420A CZ Single Sided Telescopic Beam Model: CZBSS307296F Finish: Cottonwood List: \$806.00 ea NC State Discount: 43% Location: Absentee Office 107	459.42	459.42
1	NC State Contract #420A CZ Single Adder Telescopic Beam Model: CZBSA307296F Finish: Cottonwood List: \$555.00 ea. NC State Discount: 43% Location: Absentee Office 107	316.35	316.35
1	NC State Contract #420A CZ Perpendicular Support Frame Model: CZBLS30 Finish: Cottonwood List: \$350.00 ea. NC State Discount: 43% Location: Absentee Office 107	199.50	199.50

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1	NC State Contract #420A CZ 30" Starter Telescopic Beam Model: CZBSS304872/F Finish: Cottonwood List: \$757.00 ea. NC State Discount: 43% Location: Absentee Office 107	431.49	431.49
2	NC State Contract #420A Aristotle Desk Shell Modified - Model: KDC8430.E Size: 84" x 30" Finish: Dolce Vita List: \$1,035.00 ea. NC State Discount: 43% Location: Absentee Office 107	589.95	1,179.90
1	NC State Contract #420A Aristotle Desk Shell Modified - Model KDC3630.E Size: 36" x 30" Finish: Dolce Vita List: \$551.00 ea. NC State Discount: 43% Location: Absentee Office 107	314.07	314.07

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Qty	Description	Price Ea	Total
1	NC State Contract #420A Aristotle Desk Shell Modified - Model KDC5430.E Size: 54" x 30" Finish: Dolce Vita List: \$781.00 ea. NC State Discount: 43% Location: Absentee Office 107	445.17	445.17
4	NC State Contract #420A CZ Mobile Pedestal Model: CZPDS24MBF Finish: Cottonwood List: \$408.00 ea. NC State Discount: 43% Location: Absentee Office 107	232.56	930.24
4	NC State Contract #420A CZ Pedestal Pad Model: CZSPP1524 Fabric: Petals/ Alabaster 27.218.022 List: \$126.00 ea. NC State Discount: 43% Location: Absentee Office 107	71.82	287.28

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Qty	Description	Price Ea	Total
1	NC State Contract #420A Aristotle Desk Shell Model KDA7830.E Size: 78" x 30" Finish: Dolce Vita List: \$1,206.00 ea. NC State Discount: 43% Location: Absentee Office 107	687.42	687.42
1	NC State Contract #420A Aristotle Ex Lateral File Model: KLFT36.E Color: White List: \$1,472.00 ea. NC State Discount: 43% Location: Absentee Office 107	839.04	839.04
4	NC State Contract #420A Aristotle Wall Mounted Overhead, 42"W Model: KWMOD42.H Finish: Dolce Vita Doors: White List: \$1,786.00 ea. NC State Discount: 43% *Note: Gave Deeper Discounting than NC Contract to Help Customer Location: Absentee Office 107	691.41	2,765.64

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1	NC State Contract #420A Aristotle Wall Mounted Overhead, 54"W Model: KWMOD54.H Finish: Dolce Vita Doors: White List: \$2,281.00 ea. NC State Discount: 43% *Note: Gave Deeper Discounting than NC Contract to Help Customer Location: Absentee Office 107	824.22	824.22
1	NC State Contract #420A Aristotle Wall Mounted Overhead, 78"W Model: KWMOD78.H Finish: Dolce Vita Doors: White List: \$2,847.00 ea. NC State Discount: 43% *Note: Gave Deeper Discounting than NC Contract to Help Customer Location: Absentee Office 107	1,069.32	1,069.32

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4	NC State Contract #420A Aristotle Wall Mounted Tackboard Model: KWMTK4224 Fabric: Horizon Line/ Aspen List: \$305.00 ea. NC State Discount: 43% Location: Absentee Office 107	173.85	695.40
1	NC State Contract #420A Aristotle Wall Mounted Tackboard Model: KWMTK5424 Fabric: Horizon Line/ Aspen List: \$359.00 ea. NC State Discount: 43% Location: Absentee Office 107	204.63	204.63
1	NC State Contract #420A Aristotle Wall Mounted Tackboard Model: KWMTK7824 Fabric: Horizon Line/ Aspen List: \$458.00 ea. NC State Discount: 43% Location: Absentee Office 107	261.06	261.06

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1	NC State Contract #420A Toggle C Leg Base Model: TGBO.EC30 Color: White List: \$1,777.00 ea. NC State Discount: 43% Location: Absentee Office 107	1,012.89	1,012.89
1	NC State Contract #420A Modified Exec Desk Shell Model: KDC7230.E Size: 72" x 30" Finish: Dolce Vita List: \$967.00 ea. NC State Discount: 43% Location: Absentee Office 107	551.19	551.19
1	NC State Contract #420A Unite Frameless Modesty Panel Model: UMODA72 Finish: Acrylic List: \$471.00 ea. NC State Discount: 43% Location: Absentee Office 107	268.47	268.47

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8	NC State Contract #420A Ashley Duo Module Model: ASHDUO.3 Color: Cottonwood List: \$244.00 ea. NC State Discount: 43% Location: Open Office 105	139.08	1,112.64
8	NC State Contract #420A Tattoo Tower, Left Facing Model: TSTW2439FF9LW Finish: Starlight Silver List: \$1,565.00 ea. NC State Discount: 43% Location: Open Office 105	892.05	7,136.40
1	NC State Contract #420A Unite 2 Way Connector Model: U2W180IL48 Finish: Starlight Silver List: \$164.00 ea. NC State Discount: 43% Location: Open Office 105	93.48	93.48

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2	NC State Contract #420A Unite 2 Way 90 Degree, 48"H Model: U2W9048 Finish: Starlight Silver List: \$155.00 ea. NC State Discount: 43% Location: Open Office 105	88.35	176.70
8	NC State Contract #420A Unite 3 Way Corner, 48"H Model: U3W9048 Finish: Starlight Silver Location: Open Office 105 List: \$161.00 ea. NC State Discount: 43%	91.77	734.16
4	NC State Contract #420A Unite 4 Way Model: U4W9048 Finish: Starlight Silver List: \$156.00 ea. NC State Discount: 43% Location: Open Office 105	88.92	355.68

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29	NC State Contract #420A Unite Cantilever Bracket, Left Model: UCANTST.L Finish: Starlight Silver List: \$30.00 ea. NC State Discount: 43% Location: Open Office 105	17.10	495.90
35	NC State Contract #420A Unite Cantilever Bracket, Right Model: UCANTST.R Finish: Starlight Silver List: \$30.00 ea. NC State Discount: 43% Location: Open Office 105	17.10	598.50
19	NC State Contract #420A Unite End of Run Condition, 48"H Model: UEOR48 Finish: Starlight Silver List: \$62.00 ea. NC State Discount: 43% Location: Open Office 105	35.34	671.46

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14	NC State Contract #420A Unite Inline Panel Jumper Model: UET6PJINL List: \$55.00 ea. NC State Discount: 43% Location: Open Office 105	31.35	438.90
16	NC State Contract #420A Unite Intersection Panel Jumper Model: UET6PJINT List: \$61.00 ea. NC State Discount: 43% Location: Open Office 105	34.77	556.32
1	NC State Contract #420A Unite Base Infeed w/ Bezel Model: UET6RBFU List: \$170.00 ea. NC State Discount: 43% Location: Open Office 105	96.90	96.90
16	NC State Contract #420A Unite 15 Amp Duplex Model: UET6RRC.1 List: \$32.00 ea. NC State Discount: 43% Location: Open Office 105	18.24	291.84

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Qty	Description	Price Ea	Total
16	NC State Contract #420A Unite 15 Amp Duplex Model: UET6RRC.2 List: \$32.00 ea. NC State Discount: 43% Location: Open Office 105	18.24	291.84
16	NC State Contract #420A Unite 15 Amp Duplex Model: UET6RRC.3 List: \$32.00 ea. NC State Discount: 43% Location: Open Office 105	18.24	291.84
18	NC State Contract #420A Unite Rigid Wireway, 10 Wire Model: UET6WW.48 List: \$126.00 ea. NC State Discount: 43% Location: Open Office 105	71.82	1,292.76
10	NC State Contract #420A Unite Rigid Wireway, 10 Wire Model: UET6WW.72 List: \$137.00 ea. NC State Discount: 43% Location: Open Office 105	78.09	780.90

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18	NC State Contract #420A Unite Raceway Cable Trough Model: UETRT.48 List: \$19.00 ea. NC State Discount: 43% Location: Open Office 105	10.83	194.94
10	NC State Contract #420A Unite Raceway Cable Trough Model: UETRT.72 List: \$27.00 ea. NC State Discount: 43% Location: Open Office 105	15.39	153.90
8	NC State Contract #420A U Series Lateral File, 2 Drawer Model: UL362D Size: 36'W x 18"D Finish: Starlight Silver List: \$1,092.00 ea. NC State Discount: 43% Location: Open Office 105	622.44	4,979.52

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8	NC State Contract #420A U Series Mobile Pedestal Model: ULP20MBBF Finish: Starlight Silver List: \$492.00 ea. NC State Discount: 43% Location: Open Office 105	280.44	2,243.52
8	NC State Contract #420A U Series Mobile Pedestal Model: ULP20MFF Finish: Starlight Silver List: \$576.00 ea. NC State Discount: 43% Location: Open Office 105	328.32	2,626.56
19	NC State Contract #420A Unite Mono Fabric Panel Model: UMFR2448 Size: 24"W x 48"H Fabric: Horizon Line/ Aspen 28.061.011 Finish: Starlight Silver List: \$463.00 ea NC State Discount: 43% Location: Open Office 105	263.91	5,014.29

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18	NC State Contract #420A Unite Mono Fabric Panel Model: UMFR4848 Size: 48"W x 48"H Fabric: Horizon Line/ Aspen 28.061.011 Finish: Starlight Silver List: \$714.00 ea NC State Discount: 43% Location: Open Office 105	406.98	7,325.64
10	NC State Contract #420A Unite Mono Fabric Panel Model: UMFR7248 Size: 72"W x 48"H Fabric: Horizon Line/ Aspen 28.061.011 Finish: Starlight Silver List: \$1,082.00 NC State Discount: 43% Location: Open Office 105	616.74	6,167.40
19	NC State Contract #420A Unite Glass Divider Model: UNGDS24 Size: 24"W x 12"H Color: Clear List: \$255.00 ea. NC State Discount: 43% Location: Open Office 105	145.35	2,761.65

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Phone #	Fax #	E-mail	<b>Sales Tax (6.75%)</b>
704-684-6275	704-684-6274	stepup45@mindspring.com	<b>Total</b>

**STEP UP, INC.**

**4400 Friendship Dr.  
Unit A  
Matthews, NC 28105**

**PROPOSAL**

Date	Proposal #
11/8/2021	4069

Customer Bill To
Union County Gov't Facilities Attn: Purchasing 1407 Airport Road Monroe, NC 28110

Ship To
Union County Board of Elections 316-B E Windsor St. Monroe, NC 28112

P.O. No.	Terms	FOB	Lead Time

Qty	Description	Price Ea	Total
18	NC State Contract #420A Unite Glass Divider Model: UNGDS48 Size: 48"W x 12"H Color: Clear List: \$347.00 ea NC State Discount: 43% Location: Open Office 105	197.79	3,560.22
10	NC State Contract #420A Unite Glass Divider Model: UNGDS72 Size: 72"W x 12"H Color: Clear List: \$497.00 ea NC State Discount: 43% Location: Open Office 105	283.29	2,832.90
10	NC State Contract #420A Unite Support Leg, Non Panel Mounted Model: UPNLO2429 Finish: Starlight Silver List: \$206.00 ea NC State Discount: 43% Location: Open Office 105	117.42	1,174.20

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P.O. No.	Terms	FOB	Lead Time

Qty	Description	Price Ea	Total
1	NC State Contract #420A Modified - Unite Rectangular Worksurface Model: UWR2424-74P Size: 24" x 24" Finish: River Cherry List: \$228.00 ea. NC State Discount: 43% Location: Open Office 105	129.96	129.96
1	NC State Contract #420A Unite Rectangular Worksurface Model: UWR2436-74P Size: 24" x 36" Finish: River Cherry List: \$272.00 ea. NC State Discount: 43% Location: Open Office 105	155.04	155.04
10	NC State Contract #420A Unite Rectangular Worksurface Model: UWR2448-74P Size: 24" x 48" Finish: River Cherry List: \$364.00 ea. NC State Discount: 43% Location: Open Office 105	207.48	2,074.80

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P.O. No.	Terms	FOB	Lead Time

Qty	Description	Price Ea	Total
9	NC State Contract #420A Unite Rectangular Worksurface Model: UWR2472-74P Size: 24" x 72" Finish: River Cherry List: \$410.00 ea. NC State Discount: 43% Location: Open Office 105	233.70	2,103.30
16	NC State Contract #420A Unite Diagonal 90D Corner Worksurface Model: UWDC24484824-74P Size: 24" x 48" x 24" Finish: River Cherry List: \$610.00 ea. NC State Discount: 43% Location: Open Office 105	347.70	5,563.20
16	NC State Contract #420A Unite Tackboard Model: UNTB4816/PM Color: Popcorn/ Blue Chees 28.059.174 List: \$215.00 ea NC State Discount: 43% Location: Open Office 105	122.55	1,960.80

<b>THANK YOU FOR THE OPPORTUNITY TO QUOTE ON YOUR NEEDS!</b>			<b>Subtotal</b>
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Qty	Description	Price Ea	Total
6	NC State Contract #420A Activ8 Infeed Model: AC8IF.108 List: \$228.00 ea. NC State Discount: 43% Location: Open Office 108	129.96	779.76
15	NC State Contract #420A Activ8 Jumper 29" Long Model: AC8JP.29 List: \$72.00 ea. NC State Discount: 43% Location: Open Office 108	41.04	615.60
6	NC State Contract #420A Activ8 Jumper 53" Long Model: AC8JP.53 List: \$84.00 ea. NC State Discount: 43% Location: Open Office 108	47.88	287.28
6	NC State Contract #420A Activ8 Jumper 77" Long Model: AC8JP.77 List: \$97.00 ea. NC State Discount: 43% Location: Open Office 108	55.29	331.74

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704-684-6275	704-684-6274	stepup45@mindspring.com	<b>Total</b>

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Qty	Description	Price Ea	Total
24	NC State Contract #420A Activ8 Module Model: AC8RPTCZB.12 List: \$79.00 ea. NC State Discount: 43% Location: Open Office 108	45.03	1,080.72
3	NC State Contract #420A CZ Dual Sided Telescopic Beam Model: CZBDS487296/F Finish: Starlight Silver List: \$1,129.00 ea. NC State Discount: 43% Location: Open Office 108	643.53	1,930.59
3	NC State Contract #420A CZ Base Wire Cover for Steel Leg Model: CZBIC48 Finish: Starlight Silver List: \$144.00 ea. NC State Discount: 43% Location: Open Office 108	82.08	246.24

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Qty	Description	Price Ea	Total
18	NC State Contract #420A CZ Worksurface Divider Screen 19"H x 24"W Model: CZBDSF2419/1 Fabric: Popcorn/ Parmesan List: \$434.00 ea. NC State Discount: 43% Location: Open Office 108	247.38	4,452.84
6	NC State Contract #420A CZ Worksurface Privacy Screen Model: CZBPSF4819/1 Fabric: Popcorn/ Parmesan List: \$566.00 ea. NC State Discount: 43% Location: Open Office 108	322.62	1,935.72
3	NC State Contract #420A **Modified CZ Worksurface - 24" x 96" Model: SPXCZBWR24962-74P Laminate: River Cherry List: \$1,375.00 ea. NC State Discount: 43% Location: Open Office 108	783.75	2,351.25

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P.O. No.	Terms	FOB	Lead Time

Qty	Description	Price Ea	Total
12	NC State Contract #420A CZ Mobile Pedestal Model: CZPDS20MBF Finish: Starlight Silver List: \$383.00 ea. NC State Discount: 43% Location: Open Office 108	218.31	2,619.72
12	NC State Contract #420A CZ Pedestal Pad Model: CZSPP1520 Fabric: Petals/ Alabaster 27.218.022 List: \$100.00 ea. NC State Discount: 43% Location: Open Office 108	57.00	684.00
12	NC State Contract #420A 9 to 5 Bella Seating Model: 1360.GT.A100 Mesh Back w/ Upholstered Seat Mesh: Gray M12 Leg Paint: Silver Fabric: COM - Jaunt/ Dusk 27.306.074 List: \$400.00 ea. NC State Discount: 54% Location: Break Area 110	184.00	2,208.00

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<b>Phone #</b>	<b>Fax #</b>	<b>E-mail</b>	<b>Sales Tax (6.75%)</b>
704-684-6275	704-684-6274	stepup45@mindspring.com	<b>Total</b>

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P.O. No.	Terms	FOB	Lead Time

Qty	Description	Price Ea	Total
12	COM Fabric for Above 9 to 5 Bella Seating Model: 1360.GT.A100 Fabric: COM - Jaunt/ Dusk 27.306.074 Location: Break Area 110	62.75	753.00
2	NC State Contract #420A Pillar Table Model: PLRT3696-74P Size: 36" x 96" Laminate: Frosty White Paint: Starlight Silver List: \$1,349.00 ea. NC State Discount: 43% Location: Break Area 110	768.93	1,537.86
1	Installation Charge for Wall Mounted Overhead and Tackboards	1,500.00	1,500.00

<b>THANK YOU FOR THE OPPORTUNITY TO QUOTE ON YOUR NEEDS!</b>			<b>Subtotal</b>	\$131,850.99
Phone #	Fax #	E-mail	<b>Sales Tax (6.75%)</b>	\$8,899.94
704-684-6275	704-684-6274	stepup45@mindspring.com	<b>Total</b>	\$140,750.93