

PRICE QUOTATION
CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



TO: Luke Fawcett
Union County Public Works
500 North Main Street
Suite 500
Monroe, NC 28112-4804 USA

FROM: Alex Vaughn
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: luke.fawcett@unioncountync.gov

EMAIL: Alex.Vaughn@carahsoft.com

PHONE: (704) 296-4210

PHONE: (571) 662-3436

FAX: (703) 871-8505

TERMS: Contract #: DIT-400409
Term: April 16, 2019 - April 14, 2026
FTIN: 52-2189693
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
DUNS No: 088365767
Sales Tax May Apply

QUOTE NO: 52164282
QUOTE DATE: 01/13/2025
QUOTE EXPIRES: 06/25/2025
RFQ NO:
SHIPPING: ESD
TOTAL PRICE: \$75,158.00
TOTAL QUOTE: \$75,158.00

LINE NO.	PART NO.	DESCRIPTION	PRICING	QUOTE PRICE	QTY	EXTENDED PRICE
1	200007692	Slack Enterprise Grid Price per user is based on 12-month term Start Date: 07/01/2025 End Date: 06/30/2026	LIST: \$384.00 CONTR: \$376.32	\$375.79	OM 200	\$75,158.00
SUBTOTAL:						\$75,158.00
TOTAL PRICE:						\$75,158.00
TOTAL QUOTE:						\$75,158.00

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****Customer must reference Carahsoft quote number 52164282 on purchase order.**

****Customer must reference contract number DIT-400409 on purchase order.**

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Usage Details by Account:

Usage Type: Grid Active Users

Start Date: 7/1/2025

End Date: 6/30/2026

Quantity: 200

Overage Rate: N/A

True Up Rate: \$374.85 per user per year

Overage fees are billable monthly, in arrears.

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Identified Workspace:

ucwater.slack.com - E03KUGUK797

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Quote Special Terms:

Unless otherwise provided in the applicable Agreement, any increase in subscription pricing for the first renewal term will not exceed 9% over the then-current subscription pricing, provided that (a) Customer renews its entire then-current subscription volume under this Order Form combined with any associated add-on Order Forms, and (b) the first renewal term is the same duration as the Order Term of this Order Form or one year (whichever is longer). Thereafter, any increase in subscription and support pricing will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties. Notwithstanding the foregoing, any consumption-based Services which are subject to a rate card as set forth in the product terms for the applicable Services and any support or resource-based Services are not subject to any price increase limitations.

The User Threshold represents the amount of users for which Customer is invoiced. The initial User Threshold is the initial quantity of users ordered in the Order Form. Carahsoft may invoice Customer for additional users, on a prorated basis, if and when the User Threshold increases. The User Threshold will increase whenever there is an increase in the quantity of users ordered; by way of example, (1) where an Order Form includes multiple Order Terms, the quantity of users may increase in later Order Terms, or (2) if Customer executes an add-on Order Form. The User Threshold may increase by true-up. If the quantity of active users exceeds the then-current User Threshold the day before any Annual True-Up Date, Carahsoft may invoice Customer for the number of excess users and the User Threshold shall be increased by such number going forward. Guidance regarding how Annual True-Up Dates for an Order Term are determined can be found in the Documentation made available at: <https://sfdc.co/b9iTDI>. The User Threshold may also increase at the beginning of a renewal term. Unless otherwise set forth in a signed renewal Order Form, the User Threshold for renewal shall be the greater of: (a) the User Threshold as of the Order End Date for the expiring Order Term; or (b) the quantity of active users 45 days prior to such Order End Date.

Customer represents that it is exempt from taxes, and is responsible to ensure Salesforce receives valid exemption certificate(s) evidencing the same. Provided that such exemption certificate(s) are received in a timely manner, Carahsoft will make commercially reasonable efforts to prevent invoicing of taxes, as applicable.

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Product Special Terms:

Search, Learning, and Artificial Intelligence

Customer acknowledges that Salesforce, including Slack, may use de-identified Customer Data with that of other customers for the purpose of improving and training services and features Customer may access, and Customer instructs SFDC to process its Customer Data for such purpose. Neither Customer Data, nor Customer, will be identifiable as a result of such use. Customer retains all ownership of its Customer Data and SFDC retains all ownership in and to aggregated machine learning results.

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Customer must reference Quote number and Contract # on Purchase Order.

Should Customer purchase via Reseller all terms of Carahsoft Quote must be incorporated in Reseller quote and Customer Purchase Order to Reseller.

Any increase in subscription pricing (excluding support and resource-based Services) for the first renewal term will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties or noted in these quote terms or contract

For renewals: Any requested changes to this quote must be communicated 30 days before renewal start date to ensure timely processing and avoid delays in your renewal. Requests after this deadline may not be accommodated

Licensee agrees that any order for Salesforce Services will be governed by the terms and conditions of the Carahsoft Salesforce Service Terms, copies of which are found at <https://carah.io/SFDC-TOU> and all Schedules and Documentation referenced by the Terms are made a part hereof. The parties agree that any term or condition stated in a Customer purchase order or in any other Customer order documentation (excluding Quotes) is void. In the event of any conflict or inconsistency among the following documents, the order of precedence shall be: (1) the applicable Quotes (and their Contract Vehicle), (2) the SFDC Terms of Use, and (3) the Documentation. Licensee acknowledges it has had the opportunity to review the Terms, prior to executing an order.

Product Terms Directory: <http://carah.io/Product-Terms-Directory>

Help & Training: <http://carah.io/Help>

Government Cloud Plus: <http://www.carahsoft.com/government-cloud-terms>

A list of currently available FedRAMP/IL4 Authorized Salesforce products can be found here: https://help.salesforce.com/articleView?id=000270080&language=en_US&type=1