



LIBRARY OF VIRGINIA

Dennis T. Clark
Librarian of Virginia

LIBRARY OF VIRGINIA, ON BEHALF OF MID-ATLANTIC LIBRARY ALLIANCE, INC. (MALiA) RENEWAL/CONTRACT MODIFICATION

Date: May 26, 2026

Contract: LVA-MAT-22-007

Renewal Number: 1

Modification Number: 1

Issued by: Library of Virginia, on behalf of
Mid-Atlantic Library Alliance, Inc. (MALiA)
800 East Broad Street
Richmond, VA 23219

Contractor: Ingram Library Services, LLC
One Ingram Blvd.
LaVergne, TN 37086

Description of Modification: Pricing increase for the following:

Discount changes:

For customers with Sales up to \$149,999

Adult and Juvenile Trade Hardcover44.0%

Low Price Point – this discount will be included:

* Trade Hardcover, Quality Paperbacks and Mass Market Paperback titles ordered with a cover price of \$14.99 or less will receive a 20% discount.

Cataloging and Processing:

To simplify budgeting and to speed items through our facilities, Ingram offers bundled cataloging and processing services. With our tiered service levels, your library can easily estimate its yearly cataloging and processing costs and identify ways to save. Rather than charging for each item applied to a unit, all units on a designated account will be charged the same cataloging and processing fee. This speeds up the work in our processing units and lets the library reconcile charges with little effort. It also distributes cataloging costs across all Ingram's cataloging customers more fairly and enables us to maintain lower fees. Going forward, all existing customers will be moved to bundle billing.

Description New Price/Unit

Mylar jacket Component (Applied or Loose)	\$1.40
Bundle only available Kapco Cover & Mylar (Laminate, only 5 mil offered)	\$1.90
MARC Record Bundle only via iPage/FTP	\$0.75
NEW - Marc and Mylar bundle	\$2.15
NEW - Mylar & Laminate & Marc bundle	\$2.65
NEW - iClassic B (no Laminate)	\$1.99

800 East Broad Street
Richmond, Virginia 23219

www.lva.virginia.gov

804.692.3500 *phone*
804.692.3976 *tty*

- Replaces the “Automated package” to include:
 - Mylar, ILS supplied Barcodes, Spine Labels, Label protectors, property stamps, Best Available Marc Record.
- NEW - iClassic A (with Laminate) \$2.54
 - Replaces the “Automated package” to include:
 - Mylar, ILS supplied Barcodes, Spine Labels, Label protectors, property stamps, Best Available Marc Record.
- The following items will be sunset as Ingram Library Services will no longer offer:

Theft Detection	\$0.69 per unit
Date Due Slip (Partial)	\$0.20 per unit
Pocket (Paper)	\$0.35 per unit
Property Stamping	\$0.25 / impression

All Cataloging and processing options are based on each library’s specifications and their specific needs.

Service Levels Available

Choose from four levels of service from pre-processing only to more complex customization options.



Freight Terms:

Public Libraries - For libraries with a minimum of \$150,000 in annual expenditures with Ingram or a commitment to meet this annual expenditure level, orders will ship with Ingram-paid freight from your primary and secondary distribution centers.

For libraries with less than \$150,000 in annual expenditures, Orders of 10 or more units from both your primary and secondary distribution center will ship with Ingram Paid Freight. Shipments of fewer than 10 units will be charged a flat \$6.00 shipping fee. This flat fee amount or qualifying unit quantity is subject to change with notice. Items picked, packed, and shipped together count as an individual shipment. Due to the impact of rising oil prices, Ingram has instituted a \$3.00 fuel surcharge. This fee is subject to change with bilateral agreement via contract modification.

All other pricing remains the same.

This renewal Agreement is entered into pursuant to the basic Contract with the following changes:

PERIOD OF AGREEMENT: From July 1, 2026 through June 30, 2027 with no renewals remaining.

STATUS OF PERSONNEL: Ryan Alexander has been designated as the Contract Administrator.

Except for the changes provided herein, all other terms and conditions of the basic Contract remain unchanged and in full force and effect.

Contractor

Carolyn Morris
Signature and Date 5/27/2026

Library of Virginia

Dan K. Hinderliter
Signature and Date

Carolyn Morris, Vice President

Name and Title (Printed)

Daniel K Hinderliter, C.O.O.

Name and Title (Printed)