



Contract#: 032824-PMC



KEEPING CUSTOMERS FOR LIFE



Thursday, June 25, 2026

Kevin Holland
TLG Peterbilt - Charlotte
3917 Trailer Dr.
Charlotte, NC 282269

Union County Solid Waste and Recycling
2125 Austin Chaney Rd.
Wingate, NC 28174
828-287-6127

Regarding: 2027 Peterbilt 567 Quad Axle Dump quotation per Sourcewell Contract #060920-PMC

Mr. Chris Medlin:

The Larson Group Peterbilt is a proud vendor for Sourcewell, and we are pleased to submit for your review our quotation for a new 2027 Peterbilt 567 Quad Dump per Sourcewell Contract #060920-PMC. Your terms are as follows:

2027 Peterbilt (567) per the attached specifications
Price includes Sourcewell discount from Peterbilt Motors Company
Price includes pre-delivery inspection
Price does NOT include state or federal taxes, such as Federal Excise Tax
Price is FOB our dealership location in Charlotte, NC
Delivery in approximately 12 days after issue of PO to TLG Peterbilt Charlotte.

This truck is stock on the ground at our Charlotte TLG Peterbilt store

Net cash price, FOB Peterbilt of Charlotte: \$224,652.00

Based on a list price of \$340,382.00, this represents a discount of 34% in agreement with the Sourcewell contract #060920-PMC pricing for this model.

Discount: (\$115,730.00)

Sourced Goods:

Requested additional add on options: **RS/Godwin 21' (Dump body)** for an additional (\$47,000.00) (Body quote supplied by RS/Godwin). Chassis Flooring Expense 150 Days for Body install (\$4560)

\$46,649.00



THE LARSON GROUP
Phone: 417.865.5355
Fax: 417.869.7738

TLGTRUCKS.COM
3026 N Mulroy Road
Strafford, MO 65757



Additional Dealer add items:

Fuel, DEF, Detail, DOT, Nut Covers & Caps, for a total of

\$1090.40

Total \$272,391.40

Customer signature: _____

Please call or email me if you have any questions.

We look forward to doing business with you and your agency.

Sincerely,

Kevin Holland

Kevin Holland

Municipal & Refuse Sales

Office 704-599-2311

Cell 980-522-2177

Fax 704-597-8764

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SUBJECT: Sourcewell Customer Pricing CY2026-2028

**DB # 26-07
DATE: 3-9-26**

Peterbilt is excited to announce the Sourcewell Customer Pricing program for 2026-2028. Sourcewell holds national contracts that offer an easy, time-saving procurement process for all levels of government and education. The discount by model represents the "% Off List" price the customer will pay when ordering units on the Sourcewell program.

 Sourcewell Customer Pricing CY-2026-2028 <i>Peterbilt Motors Company Contract #032824-PMC</i> 			
Model	Avg List Price	"CY2026-2028 Sourcewell Discount"	Estimated Sourcewell Customer Price
220*	\$ 119,935	5%	\$ 113,938
535	\$ 122,843	15%	\$ 104,417
536	\$ 146,150	15%	\$ 124,228
537	\$ 155,048	15%	\$ 131,791
548	\$ 191,209	17%	\$ 158,703
567	\$ 311,611	34%	\$ 205,663
579	\$ 294,766	30%	\$ 206,336
589	\$ 323,492	30%	\$ 226,444
520	\$ 313,513	28%	\$ 225,729



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