

Ship To Name	Union County Emergency Services, NC	Quote Number	00012293
Ship To	2258 Concord Avenue Monroe, NC 28110 United States	Quote Name	Union County Emergency Services, NC - Stratus Tech Refresh - 512GB - 1-25
Contact Name	Vicki Callicutt	Created Date	5/7/2025
Phone	(704) 635-9027	Expiration Date	6/30/2025
Email	vicki.callicutt@unioncountync.gov	Prepared By	Keith Bumgarner
		Email	keith.bumgarner@newcomglobal.com

Terms

Payment Terms Net 30

Actual shipping costs will be added to the invoice

Contract Options Available: <https://newcomglobal.com/contracts/>

Notes Buyboard Contract #661-22

Item Pricing

Quantity	Product Code	Product	Product Description	Sales Price	Line Total
2.00	6910VM - Union County, NC-512	Stratus ftServer 6910 and ftScalable - Union County, NC - 512GB	ftServer 6910, 2-socket, 2.2 GHz 18-core each processor Automated Uptime Layer for VMware vSphere on ftServer 6910 Systems Tiering and Snapshot software for ftScalable G4 QTY 32 - 32 GB DDR4 RDIMM (512GB Addressable) QTY 2 - 600GB 15K 12Gb SAS 2.5-inch HDD (Boot) QTY 2 - Dual-port 10 Gigabit Ethernet Server Adapter (LC Fiber Optic) ftServer USB Keyboard/Mouse	\$147,397.69	\$294,795.38
			ftScalable Storage G4 array with four host-ports per controller and 24 disk capacity 16 Gb/S Fibre Channel Host Bus Adapter (LC Fiber Optic) QTY 8 - 600GB SAS 2.5-inch 15K HDD QTY 4 - 800GB SAS 2.5-inch Encryption-ready SSD QTY 1 - Set of Two 16Gb Fibre Channel SFPs w/cables for ftScalable Storage G4		
1.00	STR-1T-SF-Union County NC	Stratus One-time Services- Union County NC	PRIMARY: ftScalable Storage On-Site Array Configuration Service ftServer 69xx Jumpstart System Installation ESX SECONDARY: ftScalable Storage Hardware Installation Service ftScalable Storage On-Site Array Configuration Service ftServer 69xx Standard System Installation ESX	\$15,892.00	\$15,892.00

In the event of a product cost increase, any request for a price adjustment will be reviewed on an individual basis. To ensure timely review, all price increase requests will be considered only after a minimum of 15 days following the submission of the initial quote. Please note that any price quoted beyond 15 days is subject to change due to factors such as market fluctuations, supply chain disruptions, adjustments in foreign exchange rates, changes in tax regulations, and other unforeseen circumstances.

If you would like to proceed with the order, please sign below and email/fax back to our office along with a purchase order. To accept this quotation, sign here and return: _____.

1.00	STAM-TA-UNION	Stratus Maintenance and Support Services - Union County NC (TA) - PRIMARY SITE	STRATUS MAINTENANCE SUBSCRIPTION 12-MONTH COVERING THE FOLLOWING ITEMS: Service Level Chosen: Total Assurance (VMware) - Customer Supplied OS [TAV3000S] Covering the following items: ftServer 6910, 2-socket, 2.2 GHz 18-core each processor ftScalable Storage G4 array with four host-ports per controller and 24 disk capacity Tiering and Snapshot software for ftScalable G4 Virtual Machine Root Cause (vmRC) supplemental service	\$19,944.00	\$19,944.00
1.00	STAM-EP-UNION	Stratus Maintenance and Support Services - Union County NC (EP) - SECONDARY SITE	STRATUS MAINTENANCE SUBSCRIPTION 12-MONTH COVERING THE FOLLOWING ITEMS: Extended Platform Support (VMware) - Customer Supplied OS [EPSV3000] Covering the following items: ftServer 6910, 2-socket, 2.2 GHz 18-core each processor w 9400 Broadcom Option ftScalable Storage G4 array with four host-ports per controller and 24 disk capacity	\$10,764.00	\$10,764.00
10.00	HA-LA-BUN	Neverfail HA New License Bundle	High Availability License Activation Fee Neverfail Engine HA Software Subscription (12 month) Neverfail Engine Remote Installation, Per Pair	\$7,365.00	\$73,650.00
10.00	HA-T-12- PLG-CS	Neverfail Engine HA CentralSquare Plugin	CentralSquare Plugin Subscription - 1 Year of Plugin Subscription (HA Pair without WANSmart)	\$749.00	\$7,490.00
1.00	HA-T-12-PLG-SQL	Neverfail Engine HA SQLPlugin	SQLPlugin Subscription - 1 Year of Plugin Subscription (HA Pair without WANSmart)	\$199.00	\$199.00
7.00	HA-T-12-PLG-FS	Neverfail Engine HA File Server Plugin	File Server Plugin Subscription - 1 Year of Plugin Subscription (HA Pair without WANSmart)	\$199.00	\$1,393.00
2.00	HA-T-12-PLG-IIS	Neverfail Engine HA IIS Plugin	IIS Plugin Subscription - 1 Year of Plugin Subscription (HA Pair without WANSmart)	\$199.00	\$398.00
1.00	ProServ Tier2 - Union County NC	NEWCOM Services Tier 2 - Union County NC	NEWCOM Services - Tier 2: The hardware or software purchased comes with the manufacturer's warranty and technical support as described in our Tier 1 offerings. This product allows the customer an out-of-the-box setup experience to solve the problem they are facing. In addition to additional setup, configuration, post-service support by phone or email, and extended warranties are included. Please note, the following option is available from NEWCOM with your purchase at an additional cost: Tier 3: The hardware or software purchased comes with	\$11,995.00	\$11,995.00

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			benefits noted in Tier 1 and Tier 2, along with extended warranties beyond what is available by the manufacturer. The NEWCOM team will install, support, and keep an inventory of critical infrastructure and replacements. Tier 2 Services are renewed annually.		
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Subtotal	\$436,520.38
Total Price	\$436,520.38
Shipping and Handling	\$2,000.00
Grand Total	\$438,520.38

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