

To: Brian Matthews, County Manager

From: Christopher Clark, Director, Water & Wastewater *CCL*

Cc: Cheryl Wright, Director of Procurement & Contract Management

Date: June 30, 2025

Re: Sole Source Exception for Poplin Road PS replacement pump purchase

Poplin Road pump station uses two Flygt pumps to transfer sewage from the Poplin Sewer Basin to the 12-Mile WRF. One of these pumps has failed and needs to be replaced as soon as possible. Xylem Water Solutions USA is the sole provider of Flygt pumps in our region. Using a different manufacturer's pump would increase costs for the County due to the need to replace several other components and requiring modifications to meet the specific requirements of the Poplin Sewer Pump Station.

We are requesting approval to process this purchase as a Sole Source in accordance with section 3.8 of the UC Procurement policy, item (iii) standardization or compatibility is the overriding consideration. Standardizing the use of the Flygt pump at the Poplin Road location will reduce cost with pump replacements for this location.

We are requesting approval to submit a request to the BOCC, requesting approval to purchase the Flygt pumps in the amount of \$169,722 in accordance with the sole source exemption process for the reasons listed above. If additional information is needed to assist with processing this request, please let us know.



*Xylem Water Solutions USA, Inc.
Flygt Products*

635 Gold Hill Road
Fort Mill, SC 29715
Tel 980/312-4330

June 27, 2025

Union County
Attn: Matt Ferrell
Sent Via Email

Dear Mr. Ferrell,

The Charlotte/Fort Mill Flygt Branch office of Xylem Water Solutions USA, Inc. is the only source for Flygt 3000 series pumps, accessories and control systems. Please contact me if you have any questions.

Sincerely,

Christy Helms
Service Center Supervisor
M: 980-312-4330
christy.helms@xylem.com

