

Eddie Cathey

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To: Brian Matthews, County Manager

From: Sheriff Eddie Cathey, Union County Sheriff

Cc: Patrick Niland, Deputy County Manager

Dorothy Thomas, Public Safety Finance Administrator

Corey Brooks, Director, Procurement

Date: November 21, 2025


Re: Exemption of RFP Process – Flock Group, Inc.

Pursuant to Union County Government Procurement Policy, Section 3.5, which states, in part, "Because there are no statutory requirements applicable to the procurement of such services, an Assistant County Manager (ACM) or the County Manager may exempt a service from the RFP process for good cause and when in the best interests of Union County. "The exemption of any such service exceeding \$50,000 shall be reported to the Board of Commissioners at its next regular meeting and shall include the justification for exemption."

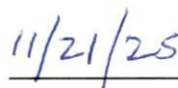
BACKGROUND: The Union County Sheriff's Office requests an exemption of the RFP process for a Two (2) Year Subscription for Flock Group Automated License Plate Readers, Cameras, and Software.

Upon receiving your approval, this service will be provided for a term of 24 months (2 yr.) for a total cost of \$142,500. The Union County Sheriff's Office has utilized the contractual services of Flock Group, Inc. for Automated License Plate Readers since April of 2022. Flock Group, Inc. has been effective and efficient in meeting our Automated License Plate Reader needs. The contract that has been submitted includes a continuation of the current services provided by Flock Safety, as well as an expansion to include the Flock NOVA database. This database allows investigators to search for and research persons of interest and suspects in ongoing investigations. NOVA is a cross-platform design which integrates Flock's ALPRs into the database, and continuously adds and updates information. Many law enforcement agencies are migrating to this platform due to its ability to link information housed in the database to the active case files. Flock NOVA does not require licensed access, allowing utilization throughout the agency. Additionally, the proposal provides several live feed cameras that will be placed throughout the county, on the main thoroughfares. The addition of the Flock NOVA database and live feed cameras will greatly enhance our investigative toolkit.

I respectfully request the exemption of the RFP process to award a contract/agreement to Flock Group, Inc. to provide the services listed above.



Brian Matthews, County Manager



Date