

To: Corey Brooks, Director of Procurement & Contract Management

CC: Juan Rodriguez-Cruz, Procurement Specialist

From: Brian Jackson, Water Treatment Superintendent

Date: 3/02/26

Re: Recommendation to enter into Contract IFB 2026-034 Yadkin River Water Treatment Plant Ortho-Polyphosphate 40%

Bids were received for the above referenced project on 02/06/26.

Bids for the project were received from:

- Shannon Chemical Corp.
- Sterling Water Technologies
- Univar Solutions USA

The Bids were examined for discrepancies. No bid discrepancies were noted. Sterling Water Technologies was the lowest bidder but made exceptions to delivery requirements in Section 7.8. Therefore, Shannon Chemical is the lowest responsive, responsible bidder for Ortho-Polyphosphate 40% at a price of \$8.07 per gallon.

As such, it is Union County Water's recommendation that the County proceed with awarding a contract to Shannon Chemical for supplying the Yadkin River Water Treatment Plant with Ortho-Polyphosphate 40%. The award of the contract is contingent upon successful completion of review and required approvals.